

The Apogee Phase Ladder

Three engagement structures. One integrated practice. Choose the starting point that fits your situation.

ASCEND · MERIDIAN · ZENITH

OVERVIEW

Three engagement structures. One integrated practice.

Apogee delivers integrated enterprise risk advisory through three engagement structures, each calibrated to a different organizational situation and commitment level. Apogee Ascend establishes a defensible cyber risk picture. Apogee Meridian operationalizes the Nexus of Risk across all three domains: cyber, physical, and human. Apogee Zenith is the sustained engagement, with the named senior team continuously accountable inside your enterprise risk function and the Rogue Risk Platform, powered by Tacilent, at its core. The phases work as a ladder when your needs evolve, and each phase stands on its own when it does not.

SENIOR PRACTITIONER WORK

Not delegated supervision. Named senior practitioners lead every engagement from start to finish.

INTEGRATED RISK PRACTICE

Not cyber-only. Apogee governs cyber, physical, and human risk as one consequence chain.

ACCOUNTABILITY, NOT CAPACITY

Apogee is accountable for a stated outcome. Fixed-fee at Ascend; Meridian and Zenith scoped to client needs.

The three phases at a glance

DIMENSION	APOGEE ASCEND	APOGEE MERIDIAN	APOGEE ZENITH
What it is	An executive-grade cyber risk posture engagement	An integrated enterprise risk engagement	A sustained enterprise risk partnership
Domains covered	Cyber, with adjacent physical and human exposure reported	Cyber, Physical, Human	Cyber, Physical, Human, operated continuously
Service	Assessment	Assessment and governance design	Sustained engagement
Engagement model	Fixed-fee, defined scope	Fixed-fee, scoped to client needs	Renewable six-month intervals; gate review in month five
Duration	6 to 10 weeks	4 to 6 months	Ongoing, one interval at a time
Buyer	CISO, CIO, CFO, CEO	Expanded executive committee	CEO, board chair, audit committee chair
Pricing	Engagements from \$44,500	Quoted at scoping	Quoted at scoping; interval pricing
What it proves	Apogee delivers practitioner-grade work that stands on its own	Apogee operates as an integrated risk practice, not a cyber consultancy	Apogee is the enterprise risk partner your organization governs alongside

PHASE 1 · ASSESSMENT

Apogee Ascend

Executive-grade cyber risk posture engagement.

\$44.5K

Starting from. Fixed-fee engagements with defined scope

6–10

Weeks duration. Rapid, focused delivery timeline

6

Deliverables. Board-consumable outputs your team retains

What you receive

- **Cyber Risk Posture Assessment Report.** Executive-grade, board-consumable assessment against NIST CSF 2.0.
- **Cyber Risk Register.** A working document your team retains and operates after engagement close.
- **Third-Party Risk Management (TPRM) Posture Review.** Third-party and supply-chain exposure and management posture.
- **Prioritized Roadmap.** Effort, ownership, and dependency mapping for actionable next steps.
- **Executive Briefing Deck.** Calibrated for senior leadership consumption and decision-making.
- **Board Briefing Deck.** Calibrated for a director audience with appropriate governance framing.

Right for you if

- Your board has asked for a defensible cyber risk picture
- Your insurance renewal is approaching
- A customer is conducting due diligence
- A recent incident elevated cyber risk to executive attention
- A new executive risk owner needs a baseline
- A regulatory development requires demonstrated governance

Optional add-on modules

- Penetration testing (through Digital Mountain)
- AI Governance baseline
- Cyber Insurance Readiness module
- SBOM and EO 14028 / SSDF

Apogee Ascend stands on its own. Because every engagement runs on the Nexus of Risk, the assessment also reports the adjacent physical and human exposure you are not looking at. Where findings surface issues beyond cyber, Apogee Meridian is structured to address them.

PHASE 2 · ASSESSMENT AND GOVERNANCE DESIGN

Apogee Meridian

Integrated enterprise risk engagement across all three Nexus domains.

Quoted

Fixed-fee, scoped to client needs

4–6

Months. Defined delivery window

3

Named senior practitioners, one per domain

What you receive

- **Integrated Nexus Risk Assessment Report.** Intersection-zone analysis across the cyber, physical, and human domains.
- **Updated Multi-Domain Risk Register.** Extended across all three domains for a complete, operable picture.
- **AI Governance Framework and Implementation Roadmap.** A structured model for governing AI risk across your enterprise.
- **Human Risk Assessment.** Vetting program governance, insider threat exposure, leadership and succession risk, and workforce assurance.
- **Crisis and Continuity Assessment.** Your capacity to absorb and recover from disruption, across the physical and operational estate.
- **Integrated Cross-Domain Roadmap.** Dependency mapping for coordinated risk reduction.
- **Board Reporting Framework.** Including SEC Regulation S-K Item 106 readiness.
- **Executive and Board Briefing Decks.** Calibrated for integrated multi-domain consumption.

Right for you if

- Ascend findings surfaced material physical or human risk gaps
- Your board asks about cyber, physical, and human exposure as connected risks
- A recent incident exposed cross-functional gaps
- A regulatory or insurance development requires integrated governance
- An executive transition produces an organizational moment

Optional add-on modules

- TPRM program build
- Cyber-Physical Convergence
- Cyber Insurance Readiness
- SBOM and EO 14028 / SSDF
- Facilitated tabletop exercise

For organizations seeking sustained accountability and the full Nexus operated continuously, Apogee Zenith is structured to deliver the continuing partnership.

PHASE 3 · SUSTAINED ENGAGEMENT · FLAGSHIP

Apogee Zenith

Sustained enterprise risk partnership: the team that builds the integrated picture continues to operate it alongside you, one renewable six-month interval at a time.

At the core of every Zenith engagement is the **Rogue Risk Platform**, powered by **Tacilent**, which establishes a full risk apparatus covering the cyber, physical, and human domains.

Apogee is an investor in Tacilent, its deepest partner relationship, reflecting the firm's conviction that the Risk Platform is the future of enterprise risk management: governance the client can see, operate, and keep.

Initial Integration · Months 1–6

- Full Nexus of Risk application across the cyber, physical, and human domains
- Rogue Risk Platform deployment: the apparatus stood up, populated, and operating
- Strategy overlay through the Apogee Vanguard GRC platform
- AI Governance integrated operating model; Cyber-Physical Convergence as core scope
- A built TPRM program delivered as core scope
- Board and Director Services including SEC Reg S-K Item 106 readiness
- Human Risk assessment through Apogee Vantage
- Governance architecture, operating-cadence design, Integrated Nexus Baseline and Roadmap

Sustained partnership · Month 7 forward

- Named senior team continuity; Engagement Principal directs, a Principal Advisor is Executive Sponsor
- Renewable six-month intervals with a gate review in month five: renew, rescope, scale, or conclude
- Quarterly Integrated Risk Reviews and monthly operating-cadence sessions
- Board and audit-committee engagement on a defined cadence
- On-call advisory access and an annual Strategic Refresh
- Rogue Risk Platform, Apogee Vanguard, and Apogee Vantage licensing included throughout

Right for you if

- Your CEO, board chair, or audit committee chair is the decision authority
- Your regulatory environment warrants a sustained accountable presence
- An inflection event triggered enterprise-wide reassessment
- A portfolio of point vendors is producing fragmented governance

THE COMMERCIAL FORM

How every sustained engagement runs

- **Accountability, not capacity.** Apogee is accountable for a stated outcome: an audit passed, a certification maintained, a framework implemented, a program operating.
- **Renewable six-month intervals.** Objectives, deliverables, and a gate review in month five. You are never committed beyond one interval.
- **Named practitioners.** An Engagement Principal directs delivery; specialists are named at SOW; a Principal Advisor is Executive Sponsor.
- **Execution included.** Findings are closed, not handed over as a backlog.
- **Stepped allocation.** Fees step down as the program matures.
- **Knowledge transfer.** Runbooks, trained staff, systems you own. If the relationship concludes, the apparatus stays.
- **Independence preserved.** Apogee prepares, remediates, and governs. It does not attest, certify, or audit a program it built.

Choosing your starting point

YOUR SITUATION	START HERE
The board, an insurer, or a counterparty needs a defensible cyber risk picture, fast	Apogee Ascend
Connected risk across cyber, physical, and human domains must be governed as one picture	Apogee Meridian
You want a sustained, accountable partner and the risk apparatus built inside your walls	Apogee Zenith
You are a vendor scaling into the enterprise and need executive accountability in the motion	Fractional Field CxO

Schedule a scoping conversation.

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