

MERGERS & ACQUISITIONS

De-risk the deal before and after it closes

Buy-side diligence, sell-side readiness, and Day-1 integration risk in one view.

Every transaction carries risk that diligence checklists under-price: latent breaches, third-party dependencies, key-person and leadership exposure, and governance gaps that surface after close. Apogee gives deal teams a practitioner-grade risk read, fast, led by senior leaders who have held the decision in federal law enforcement and at Palo Alto Networks and Google Cloud.

WHAT'S DRIVING THE CONVERSATION

- **Buy-side diligence** · cyber and enterprise-risk read on the target
- **Sell-side readiness** · substantiate posture to protect valuation
- **Executive due diligence** · independent verification of the leadership the deal depends on
- **R&W insurance** · underwriting and exclusion exposure
- **Post-merger integration** · Day-1 and first-100-day risk
- **Latent liabilities** · undisclosed breaches or third-party risk

WHY INTEGRATED MATTERS HERE

Deal risk is never only technical. It is cyber exposure, leadership and key-person continuity, operational resilience, and governance debt, and it shifts before and after close. Apogee's Nexus of Risk reads cyber, physical, and human exposure on a transaction timeline, including executive due diligence to an investigative standard, so the number in the model reflects the risk in the asset.

RECOMMENDED ENTRY POINT

Ascend to Meridian, on the deal clock. A diligence-grade cyber risk picture on a compressed timeline (from \$44,500), scoped to the deal, with executive due diligence available alongside. Step up to Meridian for integrated multi-domain diligence and post-merger integration governance. Fixed-fee, named senior practitioners.

FRAMEWORKS APPLIED

NIST CSF 2.0

ISO 27001

TPRM

COSO ERM

ISO 31000

SEC Reg S-K Item 106

PROOF POINTS

Enterprise Real Estate Firm

Cyber risk advisory: vulnerability assessment and governance program.

State Judiciary · 3,000+

NIST CSF 2.0 assessment and remediation at enterprise scale.

M.K. Palmore, Founder and Principal Advisor: retired FBI senior executive, CISSP, Carnegie Mellon CISO; former VP and Field CISO at Palo Alto Networks and cybersecurity executive at Google Cloud. Every engagement is delivered by named senior practitioners. Engagements serve private equity, corporate development, and deal-counsel teams.

Schedule a scoping conversation

information@apogeeglobalrms.com · (415) 251-5510

Apogee Global RMS · SDVOSB / DVBE / MBE
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